

Trigon New Europe Fund

Fact Sheet | April 2020

Overview

Trigon New Europe Fund invests in listed equity securities of European Union new member states and accession countries. The Fund focuses on investments in Poland, the Czech Republic, Hungary, Romania, Slovenia, Austria (companies with CEE exposure), Serbia, Bulgaria, the Baltic countries and can invest in Turkey and Greece. The Fund does not invest in Russia.

The Fund includes around 35-50 thoroughly researched companies. The Fund's investment style is value investing, with active management and stock-picking used to identify attractively-valued equities. Trigon's investment team aims to visit all companies in which we invest, with a preference toward undervalued stocks with solid growth and good dividend yield.

Sector allocation

Fund Facts

Fund AUM: €210.8 mil Positions: 43 **UCITS IV:** Yes Auditor: PwC Depository: DZ PRIVATBANK Dealing: Daily Domicile: Luxembourg Launch: Apr 10, 2002

Fund Manager's Comments

In April, markets posted a sharp recovery from March rout amid signs of pandemic retreating and governments, together with the backing from central banks, adding to fiscal stimulus globally. Eastern European markets participated in recovery in a similar extent to the rest of EM markets delivering 8.6% return on index level. Trigon New Europe Fund managed to gain 7.8% return in the month. In YTD terms, the Fund is down by 28.4% vs. 28.5% of the benchmark return. Eastern European markets remain among the most hurt regions in terms of equity market performance this year. In comparison, MSCI EM World Index is down by 14.5%, developed Europe index by 17.5% and S&P500 down by a meagre 7.0% YTD in euro terms.

Unlike USA, UK and a number of other developed European countries, CEE countries have managed the crises reasonably well in terms of keeping the spreading curve of the virus relatively flattish. That has allowed these countries to start opening up the restaurants and shopping malls already in the beginning of May. That said, the damage to economies in 2020 will be harsh, 5-10% of GDP decline is expected according to Capital Economics forecasts. Similarly to the developed world, the announced counter-measures to ease the pain and help the countries to come out of the crises are at historic magnitudes. Direct and indirect measures amount on average to 10% of GDP, being the most generous in Poland, Hungary and Czech Republic. As public debts are about to jump by around 10 percentage points, it is worthwhile to highlight that the average public debt to GDP ratio in Eastern Europe was around 45% before crises and total leverage in the system roughly half of the Western Europe levels.

Based on 2019 reported numbers Trigon New Europe portfolio is trading at 9.6x trailing earnings. Portfolio earnings yield of 11.5% compares very appealingly to the 10-year local currency bond yields of 2.33%, which uses the country weights of the Fund. Announced dividend yield on 2019 earnings was at 7.4% but after forced cancellation of dividends for banks the current expected yield stands at 3.8%. With the P/B of 1.1 and EV/EBITDA of 5.6, our portfolio trades at more than 50% discount to the MSCI World on any basic valuation metrics.

Geographic allocation

30-Apr-20	Unit D	Unit E	Benchmark*
Year-to-Date	-28.4%	-27.9%	-28.5%
1 month	7.9%	8.7%	8.6%
3 months	-27.1%	-26.6%	-25.1%
6 months	-26.5%	-26.1%	-27.5%
1 year	-23.4%	-23.1%	-28.2%
3 years	-12.7%	-13.1%	-22.2%
5 years	3.2%	1.6%	-22.3%
10 years	66.5%	59.8%	-18.3%
Since launch	172.0%	174.7%	-16.1%
Launch of unit	10.04.02	08.04.09	n/a*

Fund Details	Unit D	Unit E	Unit B
NAV	17.3800	27.4700	77.2500
12 months High	24.8900	39.0900	110.3900
12 months Low	15.0500	23.6100	66.9400
Management fee	Up to 1.5%	Up to 2%	0.75%
Performance fee	none	none	15% of return
			exceeding the
			Benchmark*
Subscription fee**	none	none	none
Redemption fee	none	none	none
ISIN	LU1687403102	LU1687403367	LU1687402633
Bloomberg code	TRICLDE LX	TRICLEE LX	TRICLBE LX
Lipper code	68481091	68481092	68481936
Min. subscription	€1 mil	No min.	€5 mil
Sharpe ratio (5 years)	0.07		
Daily volatility (1 year)	24.2%		

To receive the breakdown of the Fund's holdings or any other additional information, please send a request to funds@trigoncapital.com.

30-Apr-20	Unit A (EUR)	Unit A (USD)	Unit B
Year-to-Date	-27.6%	-30.0%	-28.3%
1 month	8.8%	7.6%	8.0%
3 months	-26.4%	-27.9%	-26.8%
6 months	-25.7%	-28.2%	-26.5%
1 year	-22.2%	-24.4%	-23.9%
2 years	-	-	-
3 years	-	-	-
5 years	-	-	-
Since launch	-19.9%	-21.7%	-22.8%
Launch of unit	05.12.18	31.01.19	18.04.18

Financials 32.0% Poland 38.3% Hungary 10.9% Consumer 15.8% Czech 9.1% Energy 12.9% Turkey 8.8% Telecoms 10.1% Slovenia 7.9% Utilities 9.5% Romania 7.9% Health Care 6.2% 7.5% Austria Real Estate 4.5% Croatia 3.3% Industrials 2.5% 0.9% Estonia Materials Greece 0.4% Cash 5.0% Cash 5.0%

Disclaimer: Past performance of the fund does not guarantee or indicate future performance of the fund. The value of the fund units may increase and decrease over time, therefore there is no guarantee that the investors get back the amount invested in the fund. The risk factors of the fund are described in further detail in the prospectus of the fund available on the website www.trigoncapital.com. Please refer to the important legal notice on the last page of this report.

NAV movements can be followed in: Bloomberg, www.trigoncapital.com, www.morningstar.fi, www.ipconcept.com

^{*}The benchmark index, MSCI EFM CeeC ex Russia TR (EUR), was created on February 2nd, 2008.

^{**}E units (old C unit) can be subscribed to as of April 6th, 2009. D units (old A unit) are again available as of September 1st, 2017.



Trigon New Europe Fund

Fact Sheet | April 2020

30.7% 11.0% 5.3% 6.8% 11.4% 24.2% 4.3% 1.0% 2.5%

2.8%

Monthly	y Performa	nce (Uni	t D)											
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Annual	CAGR*
2020	-1.7%	-12.4%	-22.9%	7.9%										
2019	3.2%	2.9%	0.0%	3.4%	-1.7%	5.5%	1.0%	-3.3%	3.0%	0.0%	1.4%	1.1%	17.3%	
2018	4.1%	-2.7%	-1.1%	-0.5%	-5.3%	0.0%	2.9%	-1.3%	-0.6%	0.0%	4.5%	-5.2%	-5.7%	
2017	5.7%	2.5%	1.6%	2.9%	4.2%	-0.2%	5.4%	2.2%	-2.7%	0.3%	-1.6%	2.5%	24.9%	
2016	-5.7%	0.3%	6.6%	-1.5%	-1.1%	-2.1%	5.2%	3.5%	1.1%	1.5%	-0.4%	5.2%	12.7%	
2015	0.5%	4.2%	1.6%	4.8%	-0.6%	-4.1%	2.9%	-4.6%	-2.4%	3.4%	-1.0%	-1.1%	3.2%	
2014	0.4%	1.1%	-1.6%	0.4%	5.4%	0.4%	-4.7%	2.3%	0.5%	-2.2%	1.4%	-5.9%	-3.0%	
2013	2.7%	-1.4%	-0.7%	2.4%	4.0%	-3.2%	4.0%	2.1%	5.5%	3.5%	3.2%	0.1%	24.0%	
2012	7.2%	5.9%	-0.9%	-0.3%	-6.9%	5.3%	2.1%	2.8%	4.3%	-0.1%	-0.4%	3.4%	24.0%	2 years 5.2%
2011	4.0%	0.5%	1.4%	1.2%	-2.6%	1.3%	-3.0%	-6.9%	-7.7%	4.0%	-1.9%	0.4%	-9.5%	3 years 11.4%
2010	4.9%	1.1%	9.5%	1.1%	-5.9%	-4.0%	7.9%	0.8%	3.6%	-0.5%	0.0%	5.9%	25.8%	5 years 9.9%
2009	-8.2%	-12.5%	7.3%	15.9%	1.6%	5.9%	11.8%	12.5%	3.2%	-1.5%	-0.1%	0.8%	38.3%	
2008	-11.5%	1.1%	-1.8%	-4.7%	-3.3%	-13.1%	-3.4%	-2.4%	-14.1%	-27.7%	-2.1%	-7.0%	-62.5%	
2007	-0.1%	-0.5%	4.0%	2.6%	3.8%	5.4%	-2.8%	-1.0%	-1.9%	4.1%	-9.6%	-2.7%	0.4%	* Compound annual growth
2006	3.3%	1.3%	-1.5%	2.9%	-7.6%	2.0%	7.2%	-1.5%	0.2%	4.9%	1.7%	2.3%	15.5%	rate, i.e. average annualized
2005	3.6%	11.1%	-5.5%	-5.2%	3.7%	6.9%	3.7%	3.6%	5.6%	-3.6%	3.4%	2.2%	32.2%	performance of calendar years
2004	4.4%	4.3%	5.2%	1.1%	-0.5%	2.8%	0.9%	1.5%	4.3%	2.9%	3.1%	5.4%	41.6%	
2003	-3.7%	-1.5%	0.7%	9.0%	2.8%	-2.2%	6.8%	8.8%	-4.5%	4.3%	-3.3%	4.3%	22.2%	
2002	-	-	-	0.1%	-1.2%	-5.0%	-1.6%	4.2%	-4.7%	4.8%	7.0%	-1.5%	-	

*Performance net of fees

	1M	3M	6M	1Y	2Y
Volatility (daily)	30.9%	46.1%	33.1%	24.2%	18.6%
Volatility (monthly)				28.7%	21.7%
Downside Risk Analysis					
Negative months/total	87/221	39%			
Worst calendar month	-27.7%				
Worst calendar quarter	-34.2%				
Upside Risk Analysis					
Positive months / total	130/221	61%			•
Best calendar month	15.9%				
Best calendar quarter	29.9%				

	Apr-20	Oct-19
Poland	38.3%	41.7%
Hungary	10.9%	10.0%
Czech	9.1%	3.3%
Turkey	8.8%	8.5%
Slovenia	7.9%	9.0%
Romania	7.9%	12.5%
Austria	7.5%	5.7%
Croatia	3.3%	3.1%
Estonia	0.9%	1.6%
Greece	0.4%	-
Cash	5.0%	4.5%

Geographic Allocation

Sector Allocation

Market Cap Allocation Micro Cap (up to 150m EUR) 1.3% Small Cap I (150 - 500m EUR) 14.6% Small Cap II (500m - 1bn EUR) 4.0% Mid Cap (1 - 3 bn EUR) 33.9% Blue Chip (more than 3bn EUR) 41.8%





2018
THOMSON REUTERS
LIPPER FUND AWARD
AUSTRIA

Best Emerging Europe Equity Fund over 5Y







2016 2016
THOMSON REUTERS THOMSON
LIPPER FUND AWARD
NORDICS SWITZERL

THOMSON REUTERS
LIPPER FUND AWARD
SWITZERLAND

Best Emerging Europe

Equity Fund over 5Y

2016
THOMSON REUTERS
LIPPER FUND AWARD
UNITED KINGDOM

Best Emerging Europe Equity Fund over 3 & 5Y

Best Emerging Europe Equity Fund over 5Y





2016
THOMSON REUTERS
LIPPER FUND AWARD
GERMANY

Best Emerging Europe Equity Fund over 3 & 5Y

THOMSON REUTERS

Best Emerging Europe
Equity Fund over 5Y

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	Apr-20	Oct-19	Apr-19
Financials	32.0%	34.9%	36.4%
Consumer	15.8%	16.9%	17.5%
Energy	12.9%	12.4%	12.7%
Telecoms	10.1%	8.2%	6.0%
Utilities	9.5%	6.7%	6.2%
Health Care	6.2%	8.2%	7.4%
Real estate	4.5%	1.0%	1.2%
Industrials	2.5%	4.6%	8.1%
Materials	1.3%	2.6%	1.6%
Other	-	0.0%	-
Cash	5.0%	4.5%	2.8%

Fund Details	Unit A (EUR)	Unit A (USD)
NAV	80.0700	78.3000
12 months High	113.5500	113.7800
12 months Low	68.7300	68.7300
Management fee	0.80%	0.80%
Performance fee	none	none
Subscription fee**	none	none
Redemption fee	none	none
ISIN	LU1687402393	LU1687402476
Bloomberg code	TRICLAE LX	TRICLAU LX
Lipper code	68481933	68481934
Min. subscription	€15 mil	\$15 mil

Signatory of:





Important Legal Information

Fund Manager: AS Trigon Asset Management

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Please see the prospectus, rules and other important information about the funds on the website www.trigoncapital.com. Further information as well as contacts for local representatives/agents in the countries where the Fund has Public marketing license can be obtained from the Company.

Additional information for Swiss clients: The extract prospectus (edition for Switzerland), the Key Investors Information Documents, the annual and semiannual report, in German, and further information can be obtained free of charge from the representative in Switzerland: IPConcept (Schweiz) AG, Münsterhof 12, Postfach, CH-8022 Zurich, Switzerland, tel.: + 41 44 224 32 00, fax: + 41 44 224 32 28, web: www.ipconcept.com. The Swiss paying agent is: DZ PRIVATBANK (Schweiz) AG, Münsterhof 12, Postfach, CH-8022 Zürich.

The fund manager is supervised by Estonian Financial Supervision Authority.

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