

Trigon New Europe Fund
Fact Sheet | November 2018
Overview

Trigon New Europe Fund invests in listed equity securities of European Union new member states and accession countries. The Fund focuses on investments in Poland, the Czech Republic, Hungary, Romania, Slovenia, Austria (companies with CEE exposure), Serbia, Bulgaria, the Baltic countries and can invest in Turkey. The Fund does not invest in Russia.

The Fund includes around 30-40 thoroughly researched companies. The Fund's investment style is value investing, with active management and stock-picking used to identify attractively-valued equities. Trigon's investment team aims to visit all companies in which we invest, with a preference toward undervalued stocks with solid growth and good dividend yield.

Fund Facts

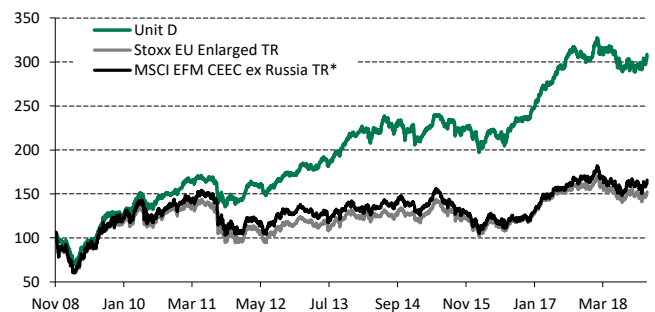
Fund AUM: €118.3 mil
Positions: 36
UCITS IV: Yes
Auditor: PwC
Depository: DZ PRIVATBANK
Dealing: Daily
Domicile: Luxembourg
Launch: Apr 10, 2002

Fund Manager's Comments

In November, markets bounced sharply from October sell-off. Eastern Europe was a top performing region in the world, advancing by 6.5% in euro terms, ahead of 4.2% return of MSCI EM TR Index and developed markets (US S&P 500 TR Index 1.9%, European Stoxx 600 TR Index -1.1%). Trigon New Europe Fund gained 5.6% in November, after having strongly outperformed in correction phase of the market. In YTD terms, the Fund is down by -0.6% compared to a -2.8% total return of the benchmark index and -6.9% declines of MSCI EM TR Index and -8.1% of Europe Stoxx 600 TR Index. In 3, 5 and 7 years the outperformance relative to index is respectively 4.8%, 22.0% and 67.0%.

Macro dynamics remained healthy in Q3 with majority of GDP figures coming above analyst's expectations. Poland and Hungary delivered highest growth rates with 5.7% and 5.0% respectively, backed by domestic demand. GDP growth pace in Romania, which was widely expected to slow down, defied the expectations, growing at 4.1% on yoy basis and was up by 1.9% on qoq terms. GDP growth in Slovenia, the 4th largest country-allocation in the Fund, accelerated to 4.8% growth rate, backed by strong spike in investments. The major exception in the region was Czech Republic, where growth slowed and was weaker than analysts predicted, coming at 2.3% in yoy terms.

Trigon New Europe Fund's portfolio trades on a weighted average of 10.5x 2018E earnings and 5.4x EV/EBITDA, multiples that cannot be considered demanding even if interest rates "normalize" further. Fund holdings offer a weighted average dividend yield of 6.7% on 2018E earnings backed by double-digit free cash-flow generation and over-capitalized balance-sheets. The Fund ratios and offered dividend yield compares favourably to both emerging and developed world markets and local bond yields.

Performance (%) since strategy launch (net of fees)


30-Nov-18	Unit D	Unit E	Benchmark*
Year-to-Date	-0.5%	-0.8%	-5.9%
1 month	5.6%	5.5%	6.5%
3 months	3.9%	3.8%	-0.4%
6 months	5.4%	5.3%	6.5%
1 year	2.0%	2.2%	-3.5%
2 years	30.7%	29.9%	28.3%
3 years	38.4%	36.5%	21.5%
5 years	40.3%	37.0%	-0.5%
Since launch	241.3%	244.3%	14.6%
Launch of unit	10.04.02	08.04.09	n/a*

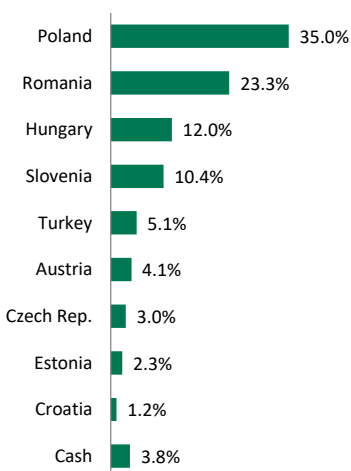
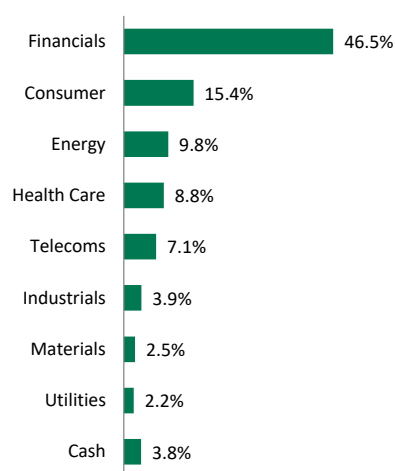
Fund Details	Unit B	Unit D	Unit E
NAV	97.6000	21.8100	34.4300
12 months High	100.2000	23.1299	36.6069
12 months Low	90.7600	20.3700	32.1700
Management fee	0.75%	Up to 1.5%	Up to 2%
Performance fee	15% of return exceeding the Benchmark*	none	none
Subscription fee**	none	none	none
Redemption fee	none	none	none
ISIN	LU1687402633	LU1687403102	LU1687403367
Bloomberg code	TRICLBE LX	TRICLDE LX	TRICLEE LX
Lipper code	68481936	68481091	68481092
Min. subscription	€5 mil	€3 mil	No min.
Sharpe ratio (5 years)	0.72		
Daily volatility (1 year)	9.9%		

To receive the breakdown of the Fund's holdings or any other additional information, please send a request to funds@trigoncapital.com.

30-Nov-18	Unit B
Year-to-Date	-
1 month	5.9%
3 months	3.9%
6 months	6.0%
1 year	-
2 years	-
3 years	-
5 years	-
Since launch	-2.4%
Launch of unit	18.04.18

*The benchmark index, MSCI EFM CEEC ex Russia (EUR), was created on February 2nd, 2008. Source: Bloomberg. On the graph is displayed total return of the benchmark index.
 **E units (old C unit) can be subscribed to as of April 6th, 2009. B units can be subscribed to as of February 1st, 2018. D units (old A unit) are again available as of September 1st, 2017.

NAV movements can be followed in: Bloomberg, www.trigoncapital.com, www.morningstar.fi, www.ipconcept.com

Geographic allocation

Sector allocation


Disclaimer: Past performance of the fund does not guarantee or indicate future performance of the fund. The value of the fund units may increase and decrease over time, therefore there is no guarantee that the investors get back the amount invested in the fund. The risk factors of the fund are described in further detail in the prospectus of the fund available on the website www.trigoncapital.com. Please refer to the important legal notice on the last page of this report.

Trigon New Europe Fund
Fact Sheet | November 2018
Monthly Performance (Unit D)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Annual	CAGR*	
2018	4.1%	-2.7%	-1.1%	-0.5%	-5.3%	0.0%	2.9%	-1.3%	-0.6%	-1.0%	5.6%				
2017	5.7%	2.5%	1.6%	2.9%	4.2%	-0.2%	5.4%	2.2%	-2.7%	0.3%	-1.6%	2.5%	24.9%		
2016	-5.7%	0.3%	6.6%	-1.5%	-1.1%	-2.1%	5.2%	3.5%	1.1%	1.5%	-0.4%	5.2%	12.7%		
2015	0.5%	4.2%	1.6%	4.8%	-0.6%	-4.1%	2.9%	-4.6%	-2.4%	3.4%	-1.0%	-1.1%	3.2%		
2014	0.4%	1.1%	-1.6%	0.4%	5.4%	0.4%	-4.7%	2.3%	0.5%	-2.2%	1.4%	-5.9%	-3.0%		
2013	2.7%	-1.4%	-0.7%	2.4%	4.0%	-3.2%	4.0%	2.1%	5.5%	3.5%	3.2%	0.1%	24.0%		
2012	7.2%	5.9%	-0.9%	-0.3%	-6.9%	5.3%	2.1%	2.8%	4.3%	-0.1%	-0.4%	3.4%	24.0%	2 years	18.6%
2011	4.0%	0.5%	1.4%	1.2%	-2.6%	1.3%	-3.0%	-6.9%	-7.7%	4.0%	-1.9%	0.4%	-9.5%	3 years	13.2%
2010	4.9%	1.1%	9.5%	1.1%	-5.9%	-4.0%	7.9%	0.8%	3.6%	-0.5%	0.0%	5.9%	25.8%	5 years	11.8%
2009	-8.2%	-12.5%	7.3%	15.9%	1.6%	5.9%	11.8%	12.5%	3.2%	-1.5%	-0.1%	0.8%	38.3%		
2008	-11.5%	1.1%	-1.8%	-4.7%	-3.3%	-13.1%	-3.4%	-2.4%	-14.1%	-27.7%	-2.1%	-7.0%	-62.5%		
2007	-0.1%	-0.5%	4.0%	2.6%	3.8%	5.4%	-2.8%	-1.0%	-1.9%	4.1%	-9.6%	-2.7%	0.4%		
2006	3.3%	1.3%	-1.5%	2.9%	-7.6%	2.0%	7.2%	-1.5%	0.2%	4.9%	1.7%	2.3%	15.5%		
2005	3.6%	11.1%	-5.5%	-5.2%	3.7%	6.9%	3.7%	3.6%	5.6%	-3.6%	3.4%	2.2%	32.2%		
2004	4.4%	4.3%	5.2%	1.1%	-0.5%	2.8%	0.9%	1.5%	4.3%	2.9%	3.1%	5.4%	41.6%		
2003	-3.7%	-1.5%	0.7%	9.0%	2.8%	-2.2%	6.8%	8.8%	-4.5%	4.3%	-3.3%	4.3%	22.2%		
2002	-	-	-	0.1%	-1.2%	-5.0%	-1.6%	4.2%	-4.7%	4.8%	7.0%	-1.5%	-		

*Performance net of fees

* Compound annual growth rate, i.e. average annualized performance of calendar years

Risk Management Report (Unit D)

	1M	3M	6M	1Y	2Y
Volatility (daily)	10.3%	9.3%	10.3%	9.9%	8.5%
Volatility (monthly)				10.5%	10.4%

Downside Risk Analysis

Negative months/total	81/200	40%
Worst calendar month	-27.7%	
Worst calendar quarter	-34.2%	

Upside Risk Analysis

Positive months / total	119/200	60%
Best calendar month	15.9%	
Best calendar quarter	29.9%	

Market Cap Allocation

Micro Cap (up to 150m EUR)	1.8%
Small Cap I (150 - 500m EUR)	12.1%
Small Cap II (500m - 1bn EUR)	7.7%
Mid Cap (1 - 3 bn EUR)	30.8%
Blue Chip (more than 3bn EUR)	43.8%

Geographic Allocation

	Nov-18	May-18	Nov-17
Poland	35.0%	32.9%	28.7%
Romania	23.3%	22.6%	19.5%
Hungary	12.0%	8.5%	8.3%
Slovenia	10.4%	11.0%	12.1%
Turkey	5.1%	5.2%	9.4%
Austria	4.1%	4.5%	6.7%
Czech Rep.	3.0%	2.7%	7.5%
Estonia	2.3%	3.3%	3.8%
Croatia	1.2%	1.9%	1.9%
Latvia	-	-	0.5%

Cash	3.8%	7.6%	1.8%
------	------	------	------

Sector Allocation

	Nov-18	May-18	Nov-17
Financials	46.5%	45.6%	44.3%
Consumer	15.4%	7.6%	6.9%
Energy	9.8%	13.0%	10.4%
Health Care	8.8%	7.6%	4.6%
Telecoms	7.1%	3.7%	8.2%
Industrials	3.9%	3.0%	7.6%
Materials	2.5%	6.3%	8.5%
Utilities	2.2%	2.7%	0.9%
Other	0.0%	-	-
IT	-	2.8%	3.7%
Real estate	-	-	3.0%

Cash	3.8%	7.6%	1.8%
------	------	------	------



Disclaimer: Past performance of the fund does not guarantee or indicate future performance of the fund. The value of the fund units may increase and decrease over time, therefore there is no guarantee that the investors get back the amount invested in the fund. The risk factors of the fund are described in further detail in the prospectus of the fund available on the website www.trigoncapital.com. Please refer to the important legal notice on the last page of this report.

Signatory of:



Important Legal Information

Fund Manager: AS Trigon Asset Management

Disclaimer

Past performance of the fund does not guarantee or indicate future performance of the fund. The value of the fund units may increase and decrease over time, therefore there is no guarantee that the investors get back the amount invested in the fund. The risk factors of the fund which the investors are expected to take into account are described in further detail in the prospectus of the fund. Information concerning the reference index or other reference basis of the fund is the basis for comparing the performance of the fund. It is advised to consult with professional tax and investment advisors, if necessary.

The report has been produced for informational purposes only. The information in this report is not an offer, recommendation or advice to conclude any transactions. The information can not be taken or interpreted as investment advice, investment recommendation or other investment or ancillary service. The information in this report is not an offer or invitation to buy or sell fund units or other securities and it can not be taken as legal or tax advice.

The information in this report reflects the best understanding of Trigon professionals at the time of composing the report. Upon changes in circumstances such understanding may change without any notification. The information contained in this report is, to the best knowledge and belief of Trigon professionals, correct and not misleading, however the information is largely based on the information disclosed by third parties who are, to the best knowledge of Trigon, reliable. Therefore Trigon, its employees and managers take no liability in case the information provided herein should appear to be incorrect or inaccurate. Certain statements in this report are forward-looking. Such forward looking statements and information are based on the personal beliefs or assumptions of Trigon professionals which are based on the information available to Trigon. Forward-looking statements reflect the views of Trigon professionals at the time of composing this report with respect to future events. Forward-looking statements are subject to certain risks, uncertainties and assumptions and many factors could cause the statements to change without any notification. Trigon does not guarantee that possible future events will come to pass. The information in this report is subject to changes without notice. Trigon assumes no liability as to any decisions made based on information contained in this report and as to any damages resulting from reliance on the information provided herein. Accordingly, undue reliance should not be placed by the investors on the information, incl forward-looking statements, contained herein.

Please see the prospectus, rules and other important information about the funds on the website www.trigoncapital.com. Further information as well as contacts for local representatives/agents in the countries where the Fund has Public marketing license can be obtained from the Company.

Additional information for Swiss clients: The extract prospectus (edition for Switzerland), the Key Investors Information Documents, the annual and semi-annual report, in German, and further information can be obtained free of charge from the representative in Switzerland: IPConcept (Schweiz) AG, Münsterhof 12, Postfach, CH-8022 Zurich, Switzerland, tel.: + 41 44 224 32 00, fax: + 41 44 224 32 28, web: www.ipconcept.com. The Swiss paying agent is: DZ PRIVATBANK (Schweiz) AG, Münsterhof 12, Postfach, CH-8022 Zürich.

The fund manager is supervised by Estonian Financial Supervision Authority.

Contact Information

AS Trigon Asset Management
Pärnu mnt. 18
Tallinn 10141
Estonia

Tel: +372 667 9200
Fax: +372 667 9201
www.trigoncapital.com
funds@trigoncapital.com

